

Government of Himachal Pradesh
General Administration Department
Section-A

No. GAD-A(E)3-1/2011

Dated Shimla-2 the 29th March, 2012.

**Amendments/Changes in Tender Document for Lease of
Helicopter on Wet Lease Basis notified on 27.02.2012.**

State Government of Himachal Pradesh has invited sealed tenders for leasing on wet lease basis a Twin Engine large/heavy duty transport helicopter with carrying capacity more than 15 passengers to different places in Himachal Pradesh upto 12000 ft. altitude requiring crossing over the peaks upto heights of 15000 ft. from eligible commercial permit holders (Non-Scheduled Category) under DGCA India initially for 3 years with effect from 01.06.2012 for multipurpose use of State Government including VIP duties and emergency evacuation/relief operation etc. with option for renewal/extension for further period upto 2 years on annual basis with mutual consent subject to satisfactory performance during the last 3 years. The interested parties are to quote rates per flying hour for 40 flying hours per month inclusive of all operational cost and other expenses to be incurred on wet lease for each helicopter;

The pre-bid meeting in this regard was held on 17.03.2012 at 11.00 A.M. in the Office Chamber of Secretary(GAD) to the Government of Himachal Pradesh was attended by the interested parties who suggested some changes/amendments in tender conditions

After deliberation in the Pre-bid meeting and considering the suggestions, it has been decided to amend/change the following clauses of the tender document:-

Contd.. p/2..

...2...

SECTION-A of Tender Document

| Sr. No. | Clause No. | Existing Clause | Amended Clause |
|----------------|-------------------|--|--|
| 1. | 13 | <p>The air crew with high altitude flying experience is must, failing which the bid may be rejected. <u>The Bidder as a Company also must have hill flying experience as mentioned below, failing which the bid may be rejected:-</u></p> <p><i>The bidder must have minimum 4 or more qualified pilots (PIC & Co-pilots) on the type offered on the bidder's payroll for the past six months as on date of offer of bid.</i></p> | <p>The bidder must have DGCA licenced air crew with high altitude flying experience and requisite flying experience for VIP flights, on its pay roll for uninterrupted flying operations</p> |
| 2. | 19 | <p>The Bidder as a Company must be currently in the business of operating helicopter services and should have valid Non-Scheduled Operator's Permit(NSOP) of DGCA India. The bidder should</p> | <p>The Bidder as a Company must be currently in the business of operating helicopter services and should have valid Non-Scheduled Operator's Permit (NSOP) of DGCA India. The bidder must have DGCA licenced air crew with high altitude flying experience and</p> |

Contd. - 1/3 ..

| | | | |
|----|---------|--|--|
| | | provide necessary authenticated documentary evidence of their flying experience in the Technical Bid. The bidder should be in Helicopter flying/Operations business <u>and must have arrangements for an additional helicopter of the same type and model in fully airworthy conditions with full set of pilots and crews so that in case of non availability of the contracted helicopter due to any reason whatsoever, the same is provided forthwith for the services as per the contract.</u> | requisite flying experience for VIP flights, on the pay roll for uninterrupted flying operations. If the contracted helicopter is grounded for more than the specified/ permitted days in any calendar month, the company shall replace, at its expenses, the helicopter with an identical helicopter acceptable to the State Government or the Lessor shall indemnify the Lessee the entire cost of alternative arrangements which the Lessee may make. |
| 3. | 20. (a) | The back up (replacement) helicopter shall be positioned at Shimla within 48 hours if the helicopter under service is grounded for technical snag. | The identical helicopter shall be positioned at Shimla within 48 hours if the helicopter under service is grounded for technical snag. |
| 4. | 37 | In addition to above, the following two propositions were also discussed in the Pre-Bid meeting:- | (i) In this regard it is decided to add following additional clause: "To give 10% enhancement on basic rate of per flying hour annually." |

-4-

| | | |
|--|---|---|
| | <p><u>(i) Whether formula based variation in per flying hour rates should be linked to selling price of ATF? If so, formula thereof.</u></p> <p><u>(ii) Whether carry forward of monthly deficit or excess flying hours should be adjustable during the contract period i.e. initially 3 years?</u></p> | <p>(ii) Regarding this issue, it was decided to have following clause: "carry forward of monthly deficit or excess flying hours shall be adjustable on yearly basis i.e. within one year."</p> |
|--|---|---|

SECTION -B of Tender Document

| | | | |
|----|---|--|--|
| 5. | 1 | <p>The Department of General Administration, Government of Himachal Pradesh (GoHP) invites Tenders/ Bids from reputed and registered Aviation Companies having a minimum fleet of 3 (three) airworthy Twin Engine Large/Heavy Duty Lift Transport Helicopters or helicopters of equivalent performance capability duly certified and endorsed on its Non Scheduled Operators Permit from DGCA,</p> | <p>The following portion is deleted from the existing clause: "..... a minimum fleet of 3 (three) airworthy Twin Engine Large/Heavy Duty Lift Transport Helicopters or helicopters of equivalent performance capability duly certified and endorsed on its....."</p> |
|----|---|--|--|

Contd P/s.

| | | | |
|--|--|---|--|
| | | Government of India for leasing of a Helicopter on wet lease basis for a term of 3 years w.e.f 01.06.2012 for multi purpose use of the State Government of Himachal Pradesh including VIP duty, emergency evacuations/ relief operations etc. with an option for renewal/ extension on such terms & conditions as are mutually acceptable to the Parties subject to satisfactory performance/ rendering of services to the GoHP during the initial term of 3 years. | |
|--|--|---|--|

SECTION - C of Tender Document

GENERAL TERMS AND CONDITIONS

| | | | |
|---|-----|--|---|
| 6 | 1.1 | The Department of General Administration, Government of Himachal Pradesh (GoHP) invites Tenders/ Bids from reputed and registered Aviation Companies having a | The following portion is deleted from the existing clause: ".....a minimum fleet of 3 (three) airworthy Twin Engine Large/Heavy Duty Lift Transport Helicopters or helicopters of equivalent performance capability |
|---|-----|--|---|

| | | |
|--|--|--|
| | <p>minimum fleet of 3 (three) airworthy Twin Engine Large/Heavy Duty Transport Helicopters or helicopters of equivalent performance capability duly certified and endorsed on its Non Scheduled Operators Permit from DGCA, Government of India for leasing of a Helicopter on wet lease basis for a term of 3 years w.e.f 01.06.2012 for multi purpose use of the State Government of Himachal Pradesh including VIP duty, emergency evacuations/ relief operations etc. with an option for renewal/ extension on such terms & conditions as are mutually acceptable to the Parties subject to satisfactory performance/ rendering of services to the GoHP during the initial term of 3 years.</p> | <p>duly certified and endorsed on its...."</p> |
|--|--|--|

| | | | |
|---|------------|--|--|
| 7 | 4-A (b) | Minimum flying experience of 5 years, with each of the flying pilots possessing a minimum mountain flying experience of 1500 hrs. (as on 10.04.2012). | The bidder must have DGCA licenced air crew with high altitude flying experience and requisite flying experience for VIP flights, on the pay roll for uninterrupted flying operations. |
| 8 | 4-A (d) | Minimum fleet of 3 (three) airworthy Twin Engine Large/Heavy Duty Lift Transport Helicopters or helicopters of equivalent performance capable of carrying more than 15 passengers along with personal baggage and/ or equipment in high altitudes, duly certified and endorsed on its Non Scheduled Operators Permit from DGCA, Government of India. | This clause is deleted |
| 9 | 4-A (e) | The Bidder must have a minimum of 4 or more pilots (Pilot in Command & Co-pilot) on its rolls, each of whom are duly trained/ authorised to fly the helicopters and should have been in the direct | The bidder must have DGCA licenced air crew with high altitude flying experience and requisite flying experience for VIP flights, on the pay roll for uninterrupted flying operations. |

| | | | |
|----|------------|--|---|
| | | employment of the Bidder for a minimum period of 6 months, on the date of Bidding. Further, the Pilot in Command (PIC) must possess the requisite PIC flying experience as required for operating VIP flights in terms of CAR Sec 3 Series C Part X. | |
| 10 | 4-A (f) | The Bidder should have adequate arrangements for an additional/ backup helicopter of the same type and model or helicopter of equivalent performance in fully airworthy condition with complete set of pilots and air crew so as to ensure that in case of non-availability of the Helicopter under service due to any reason whatsoever, the additional/ backup helicopter is provided forthwith to the GoHP for rendering services in terms of the Draft Deed of Wet Lease Agreement. The backup | The Bidder as a Company must be currently in the business of operating helicopter services and should have valid Non-Scheduled Operator's Permit (NSOP) of DGCA India. The bidder must have DGCA licenced air crew with high altitude flying experience and requisite flying experience for VIP flights, on the pay roll for uninterrupted flying operations. If the contracted helicopter is grounded for more than the specified/ permitted days in any calendar month, the company shall replace, at its expenses, the helicopter with an identical helicopter acceptable to the State Government or the Lessor shall indemnify the Lessee the entire cost |

| | | | |
|--|--|---|--|
| | | helicopter shall be required to be positioned at the Base within 48 hours of grounding of the Helicopter under service due to technical snag or any other reason whatsoever. However, no charges shall be paid by the GoHP for ferrying of the backup helicopter. | of alternative arrangements which the Lessee may make. |
|--|--|---|--|

SECTION- D of Tender Document

SCHEDULE- I

| | | | |
|----|---|--|------------------------|
| 11 | 3 | ISO 9001-2000 certification OR any other accredited certification of the firm duly supported with documentary proof. | This clause is deleted |
|----|---|--|------------------------|

SECTION –E of Tender Document

DRAFT DEED OF WET LEASE AGREEMENT

| | | | |
|----|---|---|--|
| 12 | 7 | <u>FIRST PARTY's PERSONNEL</u> LESSOR shall provide, for the duration of this Agreement for the Helicopter and as per | <u>FIRST PARTY's PERSONNEL</u> LESSOR shall provide, for the duration of this Agreement for the Helicopter and as per LESSEE's requirement, IFR rated pilots and |
|----|---|---|--|

| | | | |
|----|------|--|---|
| | | LESSEE's requirement, IFR rated pilots and necessary engineering crew to operate the Helicopter and provide the services to the LESSEE in accordance with this Agreement. In order to meet the requirement of IFR, the crew shall undergo competency/ currency checks/ tests and keep their licences current. | necessary engineering crew to operate the Helicopter and provide the services to the LESSEE in accordance with this Agreement. |
| 13 | 11.3 | In the event the 40 hours contemplated in Clause 11.2 and paid for by the LESSEE are not utilized in a particular month, The LESSEE shall have the facility to use the unutilized hours in period during the currency of agreement upto 480 hours in a year. For any increase in flying hours beyond 480 hours in a year during the currency of agreement, the LESSEE shall make payment to the LESSOR on prorata basis. | In the event the 40 hours contemplated in Clause 11.2 and paid for by the LESSEE are not utilized in a particular month, The LESSEE shall have the facility to use the unutilized hours in period upto 480 hours in a year. For any increase in flying hours beyond 480 hours in a year the LESSEE shall make payment to the LESSOR on prorata basis. |

Contd.. p/11..

...11..

Note: The above changes shall be integral part of this tender document notified earlier vide notification No. GAD-A(E)3-1/2011 dated 27.02.2012 and shall be read/construed accordingly.

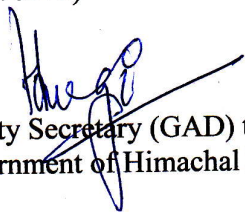
By order

Secretary(GAD) to the
Government of Himachal Pradesh.

Endst. No. & Date: As above.

Copy for information & necessary action is forwarded to the participants of
Pre-bid meeting:-

1. M/s Mesco Airlines Ltd., D-12, Freedom Fighter Enclave, IGNOU Road, Nab Sarai, New Delhi-110068. (Fax No. 011-29532692)
2. M/s Simm Samm Airways Pvt. Ltd., 97, JP Road, Andheri West, Mumbai-400058.(Fax No.022-66783399)
3. Pawan Hans Helicopter Ltd., C-14, Sector-1, Noida, Distt. Gautam Budh Nagar, U.P.-201301. (Fax No. 0120-2476979)


Deputy Secretary (GAD) to the
Government of Himachal Pradesh
