

Proceedings of the Technical Bid Committee meeting held under the Chairmanship of Deputy Secretary(GAD) to the Government of Himachal Pradesh on 10.01.2019 at 11.30 A.M. in Room No. A229 for opening & evaluation of Technical bids for hiring of helicopter(s) by Government of Himachal Pradesh.

The following were present in the meeting:-

Technical Bid Committee

1. Shri Ved Prakash
Deputy Secretary (GAD) to the
Government of Himachal Pradesh - Chairman
2. Shri Manoj Sharma
Under Secretary (Finance) to the
Government of Himachal Pradesh. - Member
3. Shri Babu Ram Thakur,
Section Officer (GAD-A)
H.P. Secretariat, Shimla. - Member.
4. Shri Roop Lal,
Section Officer (Tourism)
H.P. Secretariat, Shimla. - Member
5. Shri Suresh Kumar,
Law Officer, H.P. Secretariat. - Member.

Representative of Companies.

1. Sh. B.B. Sharma, M/s Sky One Airways Pvt. Ltd., GM (Ops. & Admin.)
2. Sh. Mintoo Nagpaul, Director, M/s Sky One Airways Pvt. Ltd.
3. Sh. Charanjit Singh, GM, M/s Sky One Airways Pvt. Ltd.
4. Capt. V.K. Singh, M/s Aryan Aviation Pvt. Ltd.

5. Shri Vanraj Dodiya, GM (BD & Mktg), M/s Pawan Hans Ltd.

At the outset Deputy Secretary(GAD) welcomed the member of Technical Bid Committee as well as representatives of the bidder companies and the purpose of meeting was explained to them. It was informed that Himachal Pradesh Government intends to hire a Twin Engine helicopter with carrying capacity of minimum 15 passengers and a Twin Engine Helicopter with carrying capacity of minimum 5 passengers to different places across the State of Himachal Pradesh for multipurpose use of State Government including VIP duty, emergency evacuation/ relief operations etc. Accordingly tenders were invited on 21.11.2018 from the interested parties.

Two Parties viz M/s Sky One Airways Pvt. Ltd., New Delhi and M/s Pawan Hans Ltd., New Delhi have responded to the Tender Notice and submitted their technical bids for Twin Engine helicopter with carrying capacity of minimum 15 passengers. Whereas, three Parties viz M/s Aryan Aviation Pvt. Ltd., M/s Himalyaputra Aviation Pvt. Ltd. and M/s Pawan Hans Ltd. also responded to the Tender Notice and submitted their technical bids for Twin Engine helicopter with carrying capacity of minimum 5 passengers.

Before opening the Technical bids M/s Sky One Airways Pvt. Ltd., New Delhi and M/s Aryan Aviation Pvt. Ltd., furnished their written objection against Bid document of M/s Pawan Hans Pvt. Ltd. which were as under:

- i) Time for submission of Tender document was 11.00 AM on 10.01.2018 at Room No. 34-G, Ellerslie Building, H.P. Secretariat whereas Pawan Hans Ltd. has submitted their documents at Room



No. A229 at 11.28 AM which is in contradiction to tender submission term.

- ii) PHL has bidden for both helicopters i.e. one for minimum carrying capacity of 15 passengers and second for 5 passengers. As per tender document if company is applying for both helicopters then they have to apply separately and Technical Bid & Financial Bid are to be kept in sealed separate envelopes with proper markings on top cover of envelop, whereas PHL has kept all documents in one envelop and not complies with the required terms hence their tender should be rejected and not opened.

The above objections were brought to the notice of Secretary(GAD) to the Govt. of H.P. when the Chairman of Technical Bid Committee informed the Secretary(GAD) that the representatives of M/s Pawan Hans Ltd. had submitted bid well before the closing time in his office Chamber Room No. A407. After deliberations with the concerned parties, it was unanimously decided to open the technical bid(s).

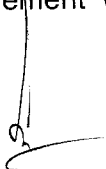
For helicopter having capacity of carrying minimum 15 passengers:

Technical bids of M/s Pawan Hans Ltd. and M/s Sky One Airways Pvt. Ltd. for helicopter having capacity of minimum 15 passengers were opened in the beginning. After examination of Technical bids of both parties following conclusion was drawn by the Technical Bid Committee:

M/s Skyone Airways Pvt. Ltd.: After due examination the Technical bid submitted by the M/s Skyone Airways has been found in order and Technical Bid Committee considered them as technically qualified.

M/s Pawan Hans Ltd.: The Technical bid submitted by M/s Pawan Hans Ltd. has been meticulously examined by the committee and has observed following:



- (i) As per term 1.9 of Section-B of tender document if the offered helicopter(s) is /are taken/ intended to be taken on long term lease/ outright purchase/ JV arrangement from outside India, copy of long term lease agreement/ purchase agreement/ JV agreement indicating type, call sign, airworthiness certificate, fitness certificate/ test certificate of the offered helicopter(s) with supporting documents must be furnished in Technical Bid. Since, M/s Pawan Hans Ltd. has offered EC225 LP Rotorcraft of Airbus helicopters which is UK based company, hence, no such lease agreement/ purchase agreement/ JV agreement etc. have been placed on record.
- (ii) As per term 3(v) of Section B of Tender Document floated the interested parties have to submit solvency certificate(in original) along with Technical bid(s). However, it has been observed that M/s Pawan Hans Ltd. has submitted a photocopy of solvency certificate issued by Vijaya Bank and the amount of solvency issued by the bank has been deleted/rubbed by black marker. Although, the committee has considered the photocopy submitted by M/s Pawan Hans, however, the committee is of the view that the Solvency Certificate issued by any Nationalized or Scheduled bank where cutting/deletion/tempering in amount has been done by the party is not a proper certificate and hence, is not acceptable too.
- (iii) As per term 2.5 of Section B of tender document separate bids for each requirement of helicopter(s) as mentioned in column 1.2 has been
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required to be submitted by the bidders. M/s Pawan Hans Ltd. has submitted only ₹5000/- as tender fee for both the specifications/requirements of helicopters.

In view of the objections raised above the Technical Bid Committee does not consider M/s Pawan Hans Ltd. as technically qualified.

For helicopter having capacity of carrying minimum 5 passengers:

Technical bids of M/s Aryan Aviation Pvt. Ltd., M/s Himalyaputra Aviation Pvt. Ltd. and M/s Pawan Hans Ltd. for helicopter having capacity of minimum 5 passengers were opened in the beginning. After examination of Technical bids of bidder/ parties following conclusions have been drawn by the Technical Bid Committee:

M/s Aryan Aviation Pvt. Ltd.: As per the copy of lease agreement provided by the bidder, the bidder shall procure and position brand new helicopter H-135 from Milestone Aviation Group Ltd. in given time frame. After careful examination of the Technical Bid documents the Technical Bid Committee consider M/s Aryan Aviation Pvt. Ltd. as technically qualified. However, in case the bidder is awarded the contract, it shall providing self attested photo copies of flying licenses and Medical assessment issued by DGCA before positioning of helicopter as per term 4(g) of section-B of tender document.

M/s Himalyaputra Aviation Pvt. Ltd.: The technical bid submitted by the bidder has been examined and has been observed as under:

1. That Tender document submitted by the bidder along with Technical bid is not the Tender floated by General Administration Department on 21st November,

2018 vide Tender No. GAD-A(E)3-1/2018-II and uploaded same on official website of General Administration Department.

2. As per condition 2.4 of Section-B of Tender document the bidder(s) is/are required to furnish ₹20 Lakh (Rupees Twenty Lakh) as earnest money and ₹5000 (Rupees Five Thousand) as Tender Fee (in case the tender document is downloaded from website). The concerned company has furnished ₹10 Lakh (Rupees Ten Lakh) as Earnest money deposit and ₹ 500/- (Rupees Five Hundred) as Tender document fee.

Since the party has failed to comply the terms of the Tender Document, the Technical Bid Committee considers it as technically disqualified.

M/s Pawan Hans Ltd.: The Technical bid submitted by M/s Pawan Hans Ltd. has been examined by the committee and has observed following:

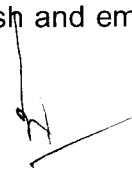
- (i) As per term 1.9 of Section-B of tender document if the offered helicopter(s) is /are taken/ intended to be taken on long term lease/ outright purchase/ JV arrangement from outside India, copy of long term lease agreement/ purchase agreement/ JV agreement indicating type, call sign, airworthiness certificate, fitness certificate/ test certificate of the offered helicopter(s) with supporting documents must be furnished in Technical Bid. Since, M/s Pawan Hans Ltd. has offered S-76D of Sirkorsky Aircraft Corporation which is USA based company and no such lease agreement/ purchase agreement/ JV agreement etc. have been placed on record.

(ii) As per term 3(v) of Section B of Tender Document floated the interested parties have to submit solvency certificate(in original) along with Technical bid(s). However, it has been observed that M/s Pawn Hans Ltd. has submitted a photocopy of solvency certificate issued by Vijaya Bank and the amount of solvency issued by the bank has been deleted/rubbed by black marker. Although, the committee has considered the photocopy submitted by M/s Pawan Hans, however, the committee is of the view that the Solvency Certificate issued by any Nationalized or Scheduled bank where cutting/deletion/tempering in amount has been done by the party is not a proper certificate and hence, is not acceptable too.

(iii) As per term 2.5 of Section B of tender document separate bids for each requirement of helicopter(s) as mentioned in column 1.2 has been required to be submitted by the bidders. M/s Pawan Hans Ltd. has submitted only ₹5000/- as tender fee for both the specifications/requirements of helicopters.

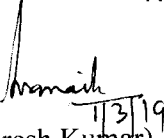
In view of above the Technical Bid Committee consider M/s Pawan Hans Ltd . as technically disqualified.

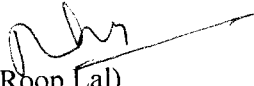
It is also been intimated to all concerned that 3 days time for making representations on above observations of the Committee from the date of hosting the proceedings of Technical Bid Committee on official website shall be given. The representations may be addressed to the Secretary(GAD) to the Government of Himachal Pradesh and email same at email gadbr1-hp@nic.in. The representations,



if any, received shall be considered by the Committee and final list of eligible/ineligible shall be put up on GAD official website after obtaining approval of Secretary(GAD) in next three days.

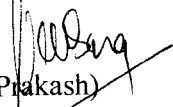
The meeting ended with vote of thanks to and from the chair.


(Suresh Kumar)
Law Officer, H.P. Secretariat


(Roop Lal)
Section Officer (Tourism)


(Babu Ram Thakur)
Section Officer (GAD-A)


(Manoj Sharma)
Under Secretary (Fin).


(Ved Prakash)
Deputy Secretary(GAD)

Endst. No. As above Dated; Shimla-2 the
Copy forwarded to following:

13 May
March, 2019.

1. The PS to the Secretary(GAD) to the Govt. of H.P. Shimla-2.
2. M/s Pawan Hans Ltd., Rohini Heliport Sector-36, Rohini, New Delhi-110085. (Fax: 0120-2476979/2542205, Email: incharge.mktg@pawanhans.co.in)
3. M/s Skyone Airways Pvt. Ltd. E-131, 1st Floor, Gnpati Bhawan, Mohammed Pur, Adj. Bhikaji Cama Place, New Delhi-110066. (Fax: 011-26178034/42258226, Email: info@skyoneairways.in, bbsharma@skyoneairways.in)
4. M/s Himalayaputra Aviation Ltd., JA Annexe, 54 Basant Lok, Vasant Vihar, New Delhi-110057. (Fax: 011-26154293, Email: naresh.sharma@jalindia.co.in)
5. M/s Aryan Aviation Pvt. Ltd., Unit 40, ABW Tower, IFFCO Chowk, MG Road, Gurugram-122002 (Haryana). (Fax: 011-66173813, Email: info@aryanaviation.com)
6. The DA at diary seat, GAD-A Section with the request to Fax/Email to all concerned and also upload on official website of General Administration Department immediately.
7. Office Copy/Guard file.

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(Ved Prakash)
Deputy Secretary(GAD) to the
Government of Himachal Pradesh
Ph. 0177-2620672 (O)
